

Comparing Theories of One-Shot Play Out of Treatment

Online Appendix

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The most recent version of this Online Appendix
can be found under <http://hdg.kuelpmann.org>.

Description

This is the Online Appendix for "Comparing Theories of One-Shot Play Out of Treatment," which provides supplemental information about the data as well as theories that we did and did not use in our analysis.

In addition, Section 3 provides log-likelihoods for all theories, based on their predictions, for every game. Section 4 provides an overview of the data used for all games. For the data in a machine-readable format and/or the full data please contact philipp@kuelpmann.org.

To get access to the z-tree code for the experiment and to the code for the data analysis (in R) please also contact philipp@kuelpmann.org. Both the data and the code will be made publicly available after publication.

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1 Theories

1.1 Risk aversion

We use the CRRA utility function given by

$$u_{\text{CRRA}}(x) = \frac{x^{1-\rho}}{1-\rho}.$$

The parameter $\rho \approx 0.575$ is a convex combination (weighted by subjects) of the parameter estimates provided by Hey and Orme (1994) and its replication as reported and recommended in Harrison and Rutström (2009).

They used an extensive random lottery pair design in which they asked subjects to make choices between lotteries using four fixed prices and varying probabilities. Fortunately, their results are robust in the payment domain that we are using and also across different countries and currencies, as shown by Harrison and Rutström (2009) and Harrison and Rutström (2008, p121-122).

1.2 Level k reasoning

The predictions provided by level k reasoning models depend on two parameters: level 0 behavior and the distribution of levels among the players. Usually, mixing uniformly over all actions is assumed to be the natural level 0 assumption.

While mixing uniformly is the most commonly used level 0 assumption, let us have a look of what happens in the two-action games, if we allow for different level 0 assumptions. In the hawk-dove games, if we assume that a level 0 player plays U , every even level player plays U and every odd level player plays D . If we assume that a level 0 player plays 50 – 50 (or D) or is mixing, every even level player plays D and every odd level player plays U .¹ Thus, the predictions (probability of U) for the HDG only depend on the distribution of levels (denote by $\text{prop}_{\text{even}}$ the proportion of even level players) and, assuming the level 0 behavior to be U , is given by

$$p_1 = p_2 = \text{prop}_{\text{even}}.$$

Assuming the level 0 behavior to be D or 50 – 50 mixing, the level k model predicted probability of

¹The only exception to this is when the level 0 player is assumed to play 50 – 50 and 50 – 50 is a Nash equilibrium (i.e., a fixed point of the best response correspondence). Then a best response for every player to 50 – 50 is also to play 50 – 50. This is the case for treatments 1 and 6 in both classes of games.

U is given by

$$p_1 = p_2 = \text{prop}_{\text{odd}} = 1 - \text{prop}_{\text{even}}.$$

For matching pennies games, predictions depend on the assumption of level 0 behavior of both players. If level 0 behavior is given by U we obtain

$$p_1 = \text{prop}_{\text{even}}, p_2 = \text{prop}_{\text{odd}}$$

or vice versa for the other level 0 behavior.

We have taken the type distribution from Arad and Rubinstein (2012, p. 3566, footnote 6): $L_0 = 0.05$, $L_1 = 0.13$, $L_2 = 0.37$, $L_3 = 0.40$, and $L_4 = 0.05$.

In the three-action games, we have chosen $(\frac{1}{3}, \frac{1}{3}, \frac{1}{3})$ to be the choice of level 0 players for both positions and, as before, we have taken the type distribution from Arad and Rubinstein (2012).

Remark (Structure of predictions). *Note that strategy choices are independent of x and y and only depend on the level of the player (except in the case mentioned in Footnote 1). Therefore, in this class of games, adding risk aversion to level k reasoning does not change the predictions and we have excluded it from the analysis.*

1.3 (Poisson) cognitive hierarchy

Definition 1 ((Poisson) Cognitive Hierarchy (from Wright and Leyton-Brown (2017))). Let $\pi_{i,m} \in \Pi(A_i)$ be the distribution of actions predicted by agent i with level m by the Poisson-CH model. Let $f(m) = \text{Poisson}(m; \tau)$. Let $BR_i^G(s_{-i})$ denote the set of i 's best responses in game G to the strategy profile s_{-i} . Let

$$\pi_{i,0:m} = \sum_{l=0}^m f(l) \frac{\pi_{i,l}}{\sum_{l'=0}^m f(l')}$$

be the truncated distribution of actions predicted for an agent conditional on this agent having level $0 \leq l \leq m$. Then π is defined as

$$\pi_{i,0} = |A_i|^{-1}$$

$$\pi_{i,m} = \begin{cases} |BR_i^G(\pi_{i,0:m-1})|^{-1} & \text{if } a_i \in BR_i^G(\pi_{i,0:m-1}) \\ 0 & \text{otherwise.} \end{cases}$$

The overall predicted distribution of actions is a weighted sum of the distributions for each level,

$$Pr(a_i|G, \tau) = \sum_{l=0}^{\infty} f(l) \pi_{i,l}(a_i).$$

The Poisson distribution's mean, τ , is thus this model's single parameter.

We have taken the parameter $\tau \approx 0.708$ from Wright and Leyton-Brown (2017).

Remark (Structure of predictions). *Due to the special structure of the level k reasoning predictions, the predictions of cognitive hierarchy are also independent of the payoffs. Again, as in the case of level k reasoning, Footnote 1 also applies here.*

1.4 Noisy introspection

We use the version of noisy introspection as proposed by Goeree and Holt (2004) and as defined in Wright and Leyton-Brown (2017, Definition 6):

Definition 2 (NI model (Wright and Leyton-Brown)). Define $\pi_{i,k}^{\text{NI},n}$ as

$$\pi_{i,k}^{\text{NI},n} = \begin{cases} \text{QBR}_i^G \left(\pi_{-i,k+1}^{\text{NI},n}; \frac{\lambda_0}{t^k} \right) & \text{if } k < n, \\ \text{QBR}_i^G \left(\pi_0; \frac{\lambda_0}{t^k} \right) & \text{otherwise,} \end{cases}$$

where p_0 is an arbitrary mixed profile, $\lambda_0 \geq 0$ is a level of precision, and $t > 1$ is a “telescoping” parameter that determines how quickly noise increases with depth of reasoning. Given these parameters, the NI model predicts that each agent will play according to

$$\pi_i^{\text{NI}} = \lim_{n \rightarrow \infty} \pi_{i,0}^{\text{NI},n}.$$

The parameters $\lambda_0 \approx 0.052$ and $t \approx 4.463$ are taken from Wright and Leyton-Brown (2017).

1.5 Quantal responses and quantal response equilibria

A logit quantal response $\text{QBR}_i(s_{-i}, \lambda)$ of player i is a reaction to the strategy profile s_{-i} , s.t.:

$$s_i(a_i) = \frac{\exp(\lambda u_i(a_i, s_{-i}))}{\sum_{\forall a' \in A} \exp(\lambda u_i(a', s_{-i}))}$$

Like Nash equilibrium, quantal response equilibrium is an equilibrium concept; i.e., every player's strategy is a quantal best response to the strategy of the other player, i.e., $p_i^* = \text{QBR}(p_j^*, \lambda)$ and $p_j^* = \text{QBR}(p_i^*, \lambda)$.

Quantal responses are not invariant with regard to scaling; i.e., the results depend on the scaling of payments, as has already been pointed out by Wright and Leyton-Brown (2010).

We have chosen the same scaling as Wright and Leyton-Brown (2017); i.e., we normalized the payments to expected (USD) cents.²

Using the parameter from Wright and Leyton-Brown (2017) and adjusting for the exchange rate, we obtain a parameter value of $\lambda \approx 0.395$.

1.6 Quantal level k

The second to last theory we consider is a model of quantal level k as suggested by Wright and Leyton-Brown (2017):

We restrict the model to four levels (i.e., the max level is 3) with homogeneous precision but general beliefs about the precision of others.

Therefore, we have seven parameters. Among these there are four precision parameters: the real precision parameter for all types, λ , the perceived precision parameter level 2 has about level 1, the perceived precision parameter level 3 has about level 2 and all levels below and the perceived precision parameter level 3 thinks level 2 has about level 1.

Furthermore, we have three parameters that define the proportions of level 1, 2, and 3 players (with the rest being of level 0).

If we denote the probability distribution of player i with level j over actions a_i by $p_{i,j}$, then

$$\begin{aligned}
 p_{i,0}(a_i) &= |A_i|^{-1} = \frac{1}{2} \\
 p_{i,1} &= \text{QBR}_i(p_{-i,0}, \lambda) \\
 p_{i,1(2)} &= \text{QBR}_i(p_{-i,1}, \lambda_{1(2)}) \\
 p_{i,2} &= \text{QBR}_i(p_{-i,1(2)}, \lambda) \\
 p_{i,1(2(3))} &= \text{QBR}_i(p_{-i,1}, \lambda_{1(2(3))}) \\
 p_{i,2(3)} &= \text{QBR}_i(p_{-i,1(2(3))}, \lambda_{2(3)}) \\
 p_{i,3} &= \text{QBR}_i(p_{-i,2(3)}, \lambda),
 \end{aligned}$$

where $p_{i,1(2)}$ is the mixed strategy profile representing level 2 player's prediction regarding how players 1 and 2 will play; $p_{i,2(3)}$ is level 3's prediction of how level 2 players will play; and $p_{i,1(2(3))}$ is level 3's prediction of how level 2 players predict level 1 players will play.

²As the experiment was run in the UK, we had to fix the exchange rate from GBP to USD and we decided to fix it at a rate of 1.41, which is the rounded and weighted (by subjects or sessions) average of exchange rates on the days on which the experiment was run.

Again, the following parameters were taken from Wright and Leyton-Brown (2017): The proportion of level 1 players is $a_1 \approx 0.275$, the proportion of level 2 players is $a_2 \approx 0.248$ and the proportion of level 3 players is $a_3 \approx 0.138$. Furthermore, the precision parameters are: $\lambda \approx 0.441$, $\lambda_{1_2} \approx 0.025$, $\lambda_{1_{2_3}} \approx 0.033$, and $\lambda_{2_3} \approx 1.840$.

1.7 Quantal cognitive hierarchy

The last theory we consider here was also suggested by Wright and Leyton-Brown (2017): Logit quantal cognitive hierarchy with homogeneous and accurate beliefs.

This is a version of cognitive hierarchy (Section 1.3) but logit quantal best responses $\text{QBR}_i(\cdot; \lambda)$, as in Section 1.5, are used instead of best responses $\text{BR}_i(\cdot)$.

Thus, this theory has two parameters $\lambda = 0.20$ and $\tau = 1.12$ which were taken from Wright and Leyton-Brown (2017).

1.8 Predictions

In this section you can find the predictions for all theories in every game. Predictions are written as mixed strategies, rounded to three decimal places.

| | T01 | T02 | T03 | T04 | T05 | T06 | T07 | T08 | T09 | T10 |
|--------|------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| CH | (0.5, 0.5) | (0.656, 0.344) | (0.656, 0.344) | (0.656, 0.344) | (0.656, 0.344) | (0.5, 0.5) | (0.656, 0.344) | (0.656, 0.344) | (0.656, 0.344) | (0.656, 0.344) |
| CH-RA | (0.5, 0.5) | (0.587, 0.413) | (0.599, 0.401) | (0.656, 0.344) | (0.656, 0.344) | (0.344, 0.656) | (0.401, 0.599) | (0.587, 0.413) | (0.587, 0.413) | (0.403, 0.597) |
| LK | (0.5, 0.5) | (0.53, 0.47) | (0.53, 0.47) | (0.53, 0.47) | (0.53, 0.47) | (0.53, 0.47) | (0.53, 0.47) | (0.53, 0.47) | (0.53, 0.47) | (0.53, 0.47) |
| NE | (0.5, 0.5) | (0.667, 0.333) | (0.75, 0.25) | (0.833, 0.167) | (0.909, 0.091) | (0.5, 0.5) | (0.75, 0.25) | (0.889, 0.111) | (0.875, 0.125) | (0.833, 0.167) |
| NE-RA | (0.5, 0.5) | (0.573, 0.427) | (0.615, 0.385) | (0.665, 0.335) | (0.727, 0.273) | (0.202, 0.798) | (0.39, 0.61) | (0.569, 0.431) | (0.516, 0.484) | (0.405, 0.595) |
| NI | (0.5, 0.5) | (0.52, 0.48) | (0.539, 0.461) | (0.577, 0.423) | (0.66, 0.34) | (0.5, 0.5) | (0.539, 0.461) | (0.629, 0.371) | (0.612, 0.388) | (0.577, 0.423) |
| NI-RA | (0.5, 0.5) | (0.516, 0.484) | (0.527, 0.473) | (0.544, 0.456) | (0.573, 0.427) | (0.465, 0.535) | (0.483, 0.517) | (0.515, 0.485) | (0.503, 0.497) | (0.485, 0.515) |
| QCH | (0.5, 0.5) | (0.516, 0.484) | (0.531, 0.469) | (0.56, 0.44) | (0.619, 0.381) | (0.5, 0.5) | (0.531, 0.469) | (0.598, 0.402) | (0.586, 0.414) | (0.56, 0.44) |
| QCH-RA | (0.5, 0.5) | (0.574, 0.426) | (0.608, 0.392) | (0.645, 0.355) | (0.699, 0.301) | (0.309, 0.691) | (0.4, 0.6) | (0.57, 0.43) | (0.517, 0.483) | (0.411, 0.589) |
| QLK | (0.5, 0.5) | (0.548, 0.452) | (0.593, 0.407) | (0.675, 0.325) | (0.791, 0.209) | (0.5, 0.5) | (0.593, 0.407) | (0.76, 0.24) | (0.737, 0.263) | (0.675, 0.325) |
| QLK-RA | (0.5, 0.5) | (0.76, 0.24) | (0.783, 0.217) | (0.782, 0.218) | (0.701, 0.299) | (0.171, 0.829) | (0.208, 0.792) | (0.756, 0.244) | (0.631, 0.369) | (0.219, 0.781) |
| QRE | (0.5, 0.5) | (0.538, 0.462) | (0.57, 0.43) | (0.622, 0.378) | (0.707, 0.293) | (0.5, 0.5) | (0.57, 0.43) | (0.679, 0.321) | (0.662, 0.338) | (0.622, 0.378) |
| QRE-RA | (0.5, 0.5) | (0.526, 0.474) | (0.543, 0.457) | (0.567, 0.433) | (0.603, 0.397) | (0.433, 0.567) | (0.47, 0.53) | (0.524, 0.476) | (0.505, 0.495) | (0.473, 0.527) |
| RND | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) |

| | T11 | T12 | T13 | T14 | T15 | T16 | T17 | T18 | T19 | T20 |
|--------|------------|----------------|----------------|----------------|----------------|------------|----------------|----------------|----------------|----------------|
| CH | (0.5, 0.5) | (0.656, 0.344) | (0.656, 0.344) | (0.656, 0.344) | (0.656, 0.344) | (0.5, 0.5) | (0.465, 0.535) | (0.465, 0.535) | (0.465, 0.535) | (0.465, 0.535) |
| CH-RA | (0.5, 0.5) | (0.656, 0.344) | (0.656, 0.344) | (0.656, 0.344) | (0.656, 0.344) | (0.5, 0.5) | (0.465, 0.535) | (0.465, 0.535) | (0.465, 0.535) | (0.465, 0.535) |
| LK | (0.5, 0.5) | (0.53, 0.47) | (0.53, 0.47) | (0.53, 0.47) | (0.53, 0.47) | (0.5, 0.5) | (0.47, 0.53) | (0.47, 0.53) | (0.47, 0.53) | (0.47, 0.53) |
| NE | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.333, 0.667) | (0.25, 0.75) | (0.167, 0.833) | (0.091, 0.909) |
| NE-RA | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.427, 0.573) | (0.385, 0.615) | (0.335, 0.665) | (0.273, 0.727) |
| NI | (0.5, 0.5) | (0.52, 0.48) | (0.541, 0.459) | (0.581, 0.419) | (0.676, 0.324) | (0.5, 0.5) | (0.5, 0.5) | (0.499, 0.501) | (0.498, 0.502) | (0.497, 0.503) |
| NI-RA | (0.5, 0.5) | (0.517, 0.483) | (0.529, 0.471) | (0.547, 0.453) | (0.579, 0.421) | (0.5, 0.5) | (0.499, 0.501) | (0.499, 0.501) | (0.498, 0.502) | (0.497, 0.503) |
| QCH | (0.5, 0.5) | (0.516, 0.484) | (0.532, 0.468) | (0.563, 0.437) | (0.628, 0.372) | (0.5, 0.5) | (0.5, 0.5) | (0.499, 0.501) | (0.499, 0.501) | (0.498, 0.502) |
| QCH-RA | (0.5, 0.5) | (0.644, 0.356) | (0.697, 0.303) | (0.723, 0.277) | (0.728, 0.272) | (0.5, 0.5) | (0.437, 0.563) | (0.43, 0.57) | (0.428, 0.572) | (0.428, 0.572) |
| QLK | (0.5, 0.5) | (0.549, 0.451) | (0.596, 0.404) | (0.674, 0.326) | (0.782, 0.218) | (0.5, 0.5) | (0.496, 0.504) | (0.493, 0.507) | (0.487, 0.513) | (0.478, 0.522) |
| QLK-RA | (0.5, 0.5) | (0.678, 0.322) | (0.692, 0.308) | (0.693, 0.307) | (0.693, 0.307) | (0.5, 0.5) | (0.334, 0.666) | (0.314, 0.686) | (0.308, 0.692) | (0.307, 0.693) |
| QRE | (0.5, 0.5) | (0.546, 0.454) | (0.591, 0.409) | (0.67, 0.33) | (0.818, 0.182) | (0.5, 0.5) | (0.491, 0.509) | (0.482, 0.518) | (0.466, 0.534) | (0.437, 0.563) |
| QRE-RA | (0.5, 0.5) | (0.532, 0.468) | (0.554, 0.446) | (0.586, 0.414) | (0.636, 0.364) | (0.5, 0.5) | (0.485, 0.515) | (0.475, 0.525) | (0.46, 0.54) | (0.437, 0.563) |
| RND | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) | (0.5, 0.5) |

Table 1: Predictions: two-action games: hawk-dove and matching-pennies games

| | T21 | T22 | T23 | T24 | T25 | T26 | T27 | T28 | T29 | T30 |
|--------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| CH | (0.333, 0.333, 0.333) | (0.473, 0.298, 0.229) | (0.473, 0.298, 0.229) | (0.484, 0.287, 0.229) | (0.54, 0.231, 0.229) | (0.473, 0.229, 0.298) | (0.484, 0.287, 0.229) | (0.54, 0.231, 0.229) | (0.54, 0.231, 0.229) | (0.484, 0.229, 0.287) |
| CH-RA | (0.264, 0.473, 0.264) | (0.473, 0.297, 0.231) | (0.473, 0.298, 0.229) | (0.473, 0.298, 0.229) | (0.473, 0.298, 0.229) | (0.229, 0.229, 0.542) | (0.297, 0.229, 0.474) | (0.298, 0.229, 0.473) | (0.298, 0.229, 0.473) | (0.229, 0.229, 0.542) |
| LK | (0.333, 0.333, 0.333) | (0.547, 0.017, 0.437) | (0.547, 0.017, 0.437) | (0.547, 0.017, 0.437) | (0.547, 0.017, 0.437) | (0.547, 0.017, 0.437) | (0.547, 0.017, 0.437) | (0.547, 0.017, 0.437) | (0.547, 0.017, 0.437) | (0.547, 0.017, 0.437) |
| NE | (0.333, 0.333, 0.333) | (0.4, 0.4, 0.2) | (0.429, 0.429, 0.143) | (0.444, 0.444, 0.111) | (0.455, 0.455, 0.091) | (0.462, 0.231, 0.308) | (0.476, 0.333, 0.19) | (0.483, 0.379, 0.138) | (0.5, 0.333, 0.167) | (0.571, 0.143, 0.286) |
| NE-RA | (0.33, 0.341, 0.33) | (0.36, 0.372, 0.268) | (0.376, 0.389, 0.236) | (0.386, 0.399, 0.214) | (0.394, 0.407, 0.199) | (0.248, 0.144, 0.608) | (0.298, 0.219, 0.484) | (0.327, 0.262, 0.411) | (0.306, 0.217, 0.478) | (0.251, 0.1, 0.649) |
| NI | (0.333, 0.333, 0.333) | (0.348, 0.339, 0.313) | (0.362, 0.344, 0.294) | (0.375, 0.348, 0.276) | (0.388, 0.352, 0.26) | (0.345, 0.327, 0.327) | (0.36, 0.333, 0.308) | (0.374, 0.337, 0.289) | (0.369, 0.332, 0.299) | (0.357, 0.321, 0.321) |
| NI-RA | (0.333, 0.334, 0.333) | (0.34, 0.339, 0.321) | (0.345, 0.342, 0.313) | (0.349, 0.345, 0.306) | (0.352, 0.347, 0.3) | (0.323, 0.32, 0.357) | (0.327, 0.323, 0.349) | (0.331, 0.326, 0.343) | (0.328, 0.323, 0.349) | (0.323, 0.318, 0.358) |
| QCH | (0.333, 0.333, 0.333) | (0.339, 0.335, 0.325) | (0.345, 0.337, 0.318) | (0.35, 0.339, 0.311) | (0.356, 0.34, 0.304) | (0.338, 0.331, 0.331) | (0.344, 0.333, 0.323) | (0.349, 0.335, 0.316) | (0.347, 0.333, 0.32) | (0.343, 0.329, 0.329) |
| QCH-RA | (0.333, 0.334, 0.333) | (0.336, 0.336, 0.329) | (0.338, 0.337, 0.325) | (0.339, 0.338, 0.323) | (0.341, 0.339, 0.32) | (0.329, 0.328, 0.342) | (0.331, 0.33, 0.339) | (0.332, 0.331, 0.337) | (0.331, 0.329, 0.339) | (0.329, 0.328, 0.343) |
| QLK | (0.333, 0.333, 0.333) | (0.6, 0.273, 0.127) | (0.664, 0.221, 0.115) | (0.687, 0.199, 0.114) | (0.688, 0.198, 0.114) | (0.644, 0.175, 0.18) | (0.722, 0.159, 0.119) | (0.732, 0.153, 0.114) | (0.742, 0.143, 0.116) | (0.741, 0.128, 0.131) |
| QLK-RA | (0.285, 0.43, 0.285) | (0.487, 0.355, 0.158) | (0.516, 0.351, 0.132) | (0.532, 0.344, 0.124) | (0.542, 0.337, 0.121) | (0.13, 0.133, 0.737) | (0.165, 0.153, 0.683) | (0.225, 0.179, 0.596) | (0.171, 0.153, 0.675) | (0.128, 0.132, 0.74) |
| QRE | (0.355, 0.29, 0.355) | (0.259, 0.225, 0.516) | (0.145, 0.138, 0.717) | (0.068, 0.071, 0.861) | (0.031, 0.034, 0.935) | (0.15, 0.137, 0.712) | (0.075, 0.076, 0.849) | (0.033, 0.036, 0.931) | (0.035, 0.037, 0.928) | (0.037, 0.039, 0.924) |
| QRE-RA | (0.353, 0.293, 0.353) | (0.29, 0.251, 0.459) | (0.234, 0.211, 0.554) | (0.189, 0.177, 0.634) | (0.154, 0.148, 0.698) | (0.222, 0.192, 0.586) | (0.191, 0.171, 0.638) | (0.164, 0.15, 0.686) | (0.163, 0.148, 0.689) | (0.158, 0.142, 0.699) |
| RND | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) |

| | T31 | T32 | T33 | T34 | T35 | T36 | T37 | T38 | T39 | T40 |
|--------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| CH | (0.333, 0.333, 0.333) | (0.542, 0.229, 0.229) | (0.542, 0.229, 0.229) | (0.542, 0.229, 0.229) | (0.542, 0.229, 0.229) | (0.333, 0.333, 0.333) | (0.31, 0.38, 0.31) | (0.31, 0.38, 0.31) | (0.31, 0.38, 0.31) | (0.31, 0.38, 0.31) |
| CH-RA | (0.333, 0.333, 0.333) | (0.542, 0.229, 0.229) | (0.542, 0.229, 0.229) | (0.542, 0.229, 0.229) | (0.542, 0.229, 0.229) | (0.333, 0.333, 0.333) | (0.31, 0.38, 0.31) | (0.31, 0.38, 0.31) | (0.31, 0.38, 0.31) | (0.31, 0.38, 0.31) |
| LK | (0.333, 0.333, 0.333) | (0.517, 0.467, 0.017) | (0.517, 0.467, 0.017) | (0.517, 0.467, 0.017) | (0.517, 0.467, 0.017) | (0.333, 0.333, 0.333) | (0.11, 0.06, 0.83) | (0.11, 0.06, 0.83) | (0.11, 0.06, 0.83) | (0.11, 0.06, 0.83) |
| NE | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.2, 0.467) | (0.333, 0.143, 0.524) | (0.333, 0.091, 0.576) | (0.333, 0.048, 0.619) |
| NE-RA | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.314, 0.283, 0.403) | (0.303, 0.255, 0.442) | (0.29, 0.221, 0.489) | (0.273, 0.179, 0.547) |
| NI | (0.333, 0.333, 0.333) | (0.346, 0.327, 0.327) | (0.358, 0.321, 0.321) | (0.384, 0.308, 0.308) | (0.45, 0.275, 0.275) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.334, 0.333) | (0.333, 0.334, 0.333) | (0.333, 0.334, 0.332) |
| NI-RA | (0.333, 0.333, 0.333) | (0.343, 0.328, 0.328) | (0.351, 0.325, 0.325) | (0.362, 0.319, 0.319) | (0.382, 0.309, 0.309) | (0.333, 0.333, 0.333) | (0.333, 0.334, 0.333) | (0.333, 0.334, 0.333) | (0.334, 0.334, 0.333) | (0.334, 0.334, 0.332) |
| QCH | (0.333, 0.333, 0.333) | (0.338, 0.331, 0.331) | (0.343, 0.329, 0.329) | (0.353, 0.324, 0.324) | (0.378, 0.311, 0.311) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) |
| QCH-RA | (0.333, 0.333, 0.333) | (0.337, 0.331, 0.331) | (0.34, 0.33, 0.33) | (0.344, 0.328, 0.328) | (0.352, 0.324, 0.324) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) |
| QLK | (0.333, 0.333, 0.333) | (0.669, 0.166, 0.166) | (0.758, 0.121, 0.121) | (0.774, 0.113, 0.113) | (0.774, 0.113, 0.113) | (0.333, 0.333, 0.333) | (0.301, 0.42, 0.279) | (0.292, 0.44, 0.268) | (0.286, 0.464, 0.25) | (0.264, 0.515, 0.221) |
| QLK-RA | (0.333, 0.333, 0.333) | (0.631, 0.185, 0.185) | (0.722, 0.139, 0.139) | (0.765, 0.117, 0.117) | (0.774, 0.113, 0.113) | (0.333, 0.333, 0.333) | (0.306, 0.428, 0.266) | (0.3, 0.448, 0.253) | (0.297, 0.466, 0.236) | (0.29, 0.491, 0.218) |
| QRE | (0.333, 0.333, 0.333) | (0.333, 0.33, 0.336) | (0.333, 0.328, 0.339) | (0.333, 0.322, 0.345) | (0.333, 0.308, 0.359) | (0.333, 0.333, 0.333) | (0.319, 0.363, 0.319) | (0.304, 0.392, 0.304) | (0.274, 0.452, 0.274) | (0.202, 0.595, 0.202) |
| QRE-RA | (0.333, 0.333, 0.333) | (0.335, 0.327, 0.338) | (0.336, 0.323, 0.341) | (0.337, 0.317, 0.346) | (0.34, 0.306, 0.354) | (0.333, 0.333, 0.333) | (0.322, 0.355, 0.323) | (0.313, 0.371, 0.315) | (0.3, 0.396, 0.304) | (0.279, 0.437, 0.284) |
| RND | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) | (0.333, 0.333, 0.333) |

Table 2: Predictions: three-action games: hawk-middle-dove and rock-paper-scissors games

2 Omitted theories

This section provides a description of theories that we have omitted from our analysis either because they predict pure strategies in at least some games or because their predictions are identical to those provided by another theory, either in the two-action games or in both, the two- and three-action games.

2.1 Maximin play

The maximin strategy is the strategy that maximizes the minimal payoff a player can get. In all our hawk-dove games with $y > 0$, the maximin strategy is a pure strategy to play dove (D), i.e., $p = 0$. The strategy with which a player minimizes the maximal payoff of the opponent is also a pure strategy in these treatments; i.e., it is to play hawk (U) or $p = 1$.

2.2 Level 1(α)

Fudenberg and Liang (2019) suggested using a simple variation of level-k reasoning, what they call the level 1(α) model:

In this model, subjects are assumed to respond to a level 0 player who randomizes over all actions uniformly by maximizing their expected utility, with utility of monetary payment x given by $f(x) = x^\alpha$, with $\alpha \leq 1$.³ This theory makes pure strategy predictions for the majority of our treatments.

To see this for our hawk dove games, note that, as players behave as if they respond to someone who mixes uniformly over U and D , the expected utility V from playing each action for a player i is given by

$$\begin{aligned} V_i(U_i) &= \frac{1}{2}x^\alpha \\ V_i(D_i) &= \frac{1}{2} + \frac{1}{2}y^\alpha, \end{aligned}$$

with

$$\begin{aligned} V_i(U_i) &> V_i(D_i) \\ \Leftrightarrow x^\alpha &> 1 + y^\alpha. \end{aligned}$$

This implies that for hawk dove treatments T2 to T5, as well as T8 and T9, this model predicts pure

³Fudenberg and Liang (2019) estimated the parameter α to be 0.41 for lab data and 0.625 for the random game data.

strategy U , and for treatments T6, T7, and T10 it predicts pure strategy D . Only for treatment T1 could subjects randomize.

In our matching pennies treatments, player 2 could always randomize, but the prediction for player 1 in all treatments except when $z = 1$ (in T11) would be to play pure strategy U .

2.3 Ambiguity aversion (Eichberger Kelsey)

Eichberger and Kelsey (2011) proposed a model of ambiguity aversion to explain the results of the static games of Goeree and Holt (2001). Their model has two parameters, δ and α with $\delta, \alpha \in (0, 1)$.

In this model $\pi(a_i)$ is the belief of player $-i$ that i plays a_i , and V_i denotes the expected utilities of a player in our matching pennies games:

$$\begin{aligned} V_1(U_1) - V_1(D_1) &= \delta\alpha z + (1 - \delta)z\pi(U_2) - \delta\alpha - (1 - \delta)\pi(D_2) \\ V_2(U_2) - V_2(D_2) &= \delta\alpha + (1 - \delta)\pi(D_1) - \delta\alpha - (1 - \delta)\pi(U_1) \end{aligned}$$

For $z = 1$, we get $\pi(U_1) = \pi(D_1) = \pi(U_2) = \pi(D_2) = \frac{1}{2}$.

Furthermore, U_1 will always be strictly preferred to D_1 if:

$$\begin{aligned} V_1(U_1) - V_1(D_1) &> 0 \\ \Leftrightarrow \delta\alpha z + (1 - \delta)z\pi(U_2) - \delta\alpha - (1 - \delta)\pi(D_2) &> 0 \\ \Leftrightarrow \delta\alpha(z - 1) + (1 - \delta)(z - 1)\pi(U_2) &> 0 \end{aligned}$$

As $\delta, \alpha > 0$, $\delta < 1$ and $z \in \{2, 3, 5, 10\}$ ($z = 1$ was covered above), we know that for every possible belief $\pi(U_2) \in [0, 1]$ player 1 will prefer U_1 over D_1 .

Thus, the theory predicts, for every $z > 1$, that $\pi(U_1) = 1$; i.e., the first player plays a pure strategy in four out of five of our matching pennies games.

2.4 Fairness preferences

Fehr and Schmidt (1999) suggested a model in which players have a preference for fair outcomes given by

$$u_i(x_i, x_j) = x_i - \alpha_i \max\{(x_j - x_i), 0\} - \beta_i \max\{(x_i - x_j), 0\},$$

where x_i is the first player's payment and x_j the payment the other player receives.

Fehr and Schmidt (2004) suggest to use two types for applications: A "selfish" or payoff maximizing type with $\alpha = \beta = 0$ which makes up 60% of the population and a social type with $\alpha = 2$ and $\beta = 0.6$ which makes up the other 40%.

Thus, our hawk-dove game is now a Bayesian game in which the selfish type's utility is given by the payoff table in the paper, while the social type's utility function u_{soc} is now given by

$$u_{soc}(x, 1) = x - \beta(x - 1) = 0.6 + 0.4x$$

$$u_{soc}(1, x) = 3 - \alpha 2x = 3 - 2x$$

$$u_{soc}(0, 0) = u_{ego}(0, 0) = 0$$

$$u_{soc}(y, y) = u_{ego}(y, y) = y.$$

However, as 60% of the players are payment maximizers, this theory predicts the same outcomes as Nash equilibrium theory. This is due to a purification argument: 40% of the population plays a pure strategy (H) and the other 60% takes that into account and adjusts its mixing probability accordingly.

For example in T8 (HDG) the social type plays H , i.e., $p_{soc} = 1$ and the selfish type mixes with $p_{ego} = \frac{22}{27}$. Thus, the joint population "mixing" probability is: $\frac{2}{5} + \frac{3}{5} \frac{22}{27} = \frac{8}{9}$ which is equal to the Nash equilibrium prediction.

This purification argument works, in the same way, for all treatments except the symmetric ones T1 and T6, in which the two types are playing the same strategy. Furthermore, it works for both risk-neutral and risk-averse players. In this case, the theory predicts the same outcomes as the Nash equilibrium with risk aversion.

2.5 A theory of equity, reciprocity, and competition (ERC)

Bolton and Ockenfels (2000) suggested the ERC model as a competing model of social preferences. As described in the original paper, we use the parameterized version of ERC, the so-called alpha model. They assumed that there are two types: relativists (who minimize the difference between the payoffs) and egoists (who seek to maximize expected payment or, in the case with risk aversion, expected utility).

Again, we have a Bayesian game with two types of players: relativists and egoists. The utility function

of the relativist depends on her payoff (x_i) and the payoff of the other person (x_j) as follows:

$$u_i(x_i, x_j) = -|x_i - x_j|.$$

In hawk dove games this means that we have the following "payoff" matrix:

$$\begin{array}{cc} & H & D \\ H & 0 & -(x-1) \\ D & -(x-1) & 0. \end{array}$$

Given the symmetry and the knowledge that $x > 1$, it is easy to see what the relativists must play in equilibrium: whenever they face an average probability of U given by $p > \frac{1}{2}$ they choose $p_{rel} = 1$ and otherwise they choose $p_{rel} = 0$. They are indifferent between both pure strategies only if the population mixing is exactly $p = \frac{1}{2}$.⁴

Therefore, the resulting strategies are similar to the ones under fairness preferences (although, for different reasons): relativists always play $p_{rel} = 1$ and egoists adjust their mixture according to the Nash equilibrium (i.e., in HDG T8 for a $\alpha = 0.5$ this is given by $p = \alpha p_{rel} + (1 - \alpha)p_{ego} = \frac{1}{2} + \frac{1}{2} \frac{7}{18} = \frac{8}{9}$).

Thus, the ERC model (or rather the alpha model) gives us the same predictions as NE (or, with risk aversion NE-RA).

3 Additional results

3.1 Log-likelihoods

In this section, you can find the log-likelihoods for each treatment and theory.

| | T01 | T02 | T03 | T04 | T05 | T06 | T07 | T08 | T09 | T10 | T11 | T12 | T13 | T14 | T15 | T16 | T17 | T18 | T19 | T20 |
|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CH | -101.89 | -97.48 | -91.01 | -91.01 | -77.43 | -101.89 | -102.01 | -94.90 | -103.95 | -118.19 | -101.89 | -93.60 | -84.55 | -84.55 | -77.43 | -101.89 | -98.71 | -99.40 | -97.46 | -97.60 |
| CH-RA | -101.89 | -97.65 | -93.40 | -91.01 | -77.43 | -94.25 | -109.43 | -96.24 | -101.17 | -99.41 | -101.89 | -93.60 | -84.55 | -84.55 | -77.43 | -101.89 | -98.71 | -99.40 | -97.46 | -97.60 |
| LK | -101.89 | -99.94 | -98.73 | -98.73 | -96.21 | -104.98 | -100.78 | -99.45 | -101.14 | -103.78 | -101.89 | -99.21 | -97.53 | -97.53 | -96.21 | -101.89 | -99.09 | -99.69 | -98.01 | -98.13 |
| NE | -101.89 | -97.73 | -91.73 | -99.23 | -69.27 | -101.89 | -110.40 | -123.37 | -146.11 | -166.82 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -92.87 | -100.52 | -89.57 | -106.11 |
| NE-RA | -101.89 | -98.03 | -92.55 | -90.83 | -70.38 | -101.90 | -110.66 | -97.06 | -101.42 | -99.40 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -95.97 | -96.29 | -86.72 | -86.05 |
| NI | -101.89 | -100.53 | -97.85 | -94.82 | -76.96 | -101.89 | -100.53 | -95.08 | -101.81 | -107.84 | -101.89 | -100.01 | -96.08 | -91.24 | -75.17 | -101.89 | -101.85 | -101.83 | -101.69 | -101.44 |
| NI-RA | -101.89 | -100.80 | -99.02 | -97.42 | -88.86 | -98.96 | -102.75 | -100.64 | -101.79 | -101.15 | -101.89 | -100.35 | -97.72 | -95.26 | -87.92 | -101.89 | -101.82 | -101.79 | -101.61 | -101.43 |
| QCH | -101.89 | -100.80 | -98.64 | -96.11 | -82.15 | -101.89 | -100.75 | -95.85 | -101.14 | -106.19 | -101.89 | -100.39 | -97.25 | -93.33 | -80.91 | -101.89 | -101.86 | -101.85 | -101.74 | -101.58 |
| QCH-RA | -101.89 | -98.01 | -92.92 | -91.32 | -72.85 | -94.57 | -109.52 | -97.02 | -101.40 | -99.40 | -101.89 | -93.74 | -82.24 | -81.27 | -70.25 | -101.89 | -96.58 | -97.56 | -93.41 | -93.68 |
| QLK | -101.89 | -99.02 | -93.73 | -90.67 | -66.42 | -101.89 | -100.16 | -99.10 | -111.82 | -121.28 | -101.89 | -97.75 | -89.70 | -83.40 | -66.79 | -101.89 | -101.53 | -101.32 | -100.14 | -99.14 |
| QLK-RA | -101.89 | -103.76 | -93.73 | -93.65 | -72.68 | -106.42 | -147.95 | -98.76 | -102.55 | -112.66 | -101.89 | -93.61 | -82.47 | -82.41 | -73.46 | -101.89 | -92.88 | -96.83 | -85.68 | -86.48 |
| QRE | -101.89 | -99.50 | -95.28 | -92.19 | -72.14 | -101.89 | -100.10 | -95.11 | -104.33 | -113.18 | -101.89 | -97.96 | -90.24 | -83.63 | -65.59 | -101.89 | -100.98 | -100.52 | -97.58 | -94.63 |
| QRE-RA | -101.89 | -100.18 | -97.52 | -95.53 | -84.32 | -96.90 | -103.56 | -99.89 | -101.72 | -100.66 | -101.89 | -99.08 | -94.42 | -90.76 | -79.92 | -101.89 | -100.45 | -100.03 | -96.87 | -94.60 |
| RND | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 | -101.89 |

Table 3: Loglikelihoods: Two-action games

⁴Under these conditions, we have a continuum of mixed equilibria in which $\alpha p_{rel} + (1 - \alpha)p_{ego} = p = \frac{1}{2}$.

| | T21 | T22 | T23 | T24 | T25 | T26 | T27 | T28 | T29 | T30 | T31 | T32 | T33 | T34 | T35 | T36 | T37 | T38 | T39 | T40 |
|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CH | -182.37 | -179.56 | -177.11 | -166.42 | -174.78 | -183.77 | -197.40 | -198.12 | -192.14 | -186.98 | -182.37 | -156.82 | -152.52 | -153.38 | -136.17 | -182.37 | -187.23 | -187.63 | -185.82 | -185.22 |
| CH-RA | -204.33 | -179.40 | -177.11 | -166.85 | -172.51 | -152.52 | -169.29 | -167.37 | -168.42 | -152.52 | -182.37 | -156.82 | -152.52 | -153.38 | -136.17 | -182.37 | -187.23 | -187.63 | -185.82 | -185.22 |
| LK | -182.37 | -244.57 | -283.98 | -264.06 | -285.90 | -173.16 | -213.36 | -207.06 | -195.69 | -173.16 | -182.37 | -236.09 | -195.60 | -212.36 | -170.34 | -182.37 | -229.99 | -228.78 | -242.32 | -254.24 |
| NE | -182.37 | -188.15 | -185.69 | -176.20 | -185.60 | -181.44 | -209.76 | -235.91 | -215.17 | -186.47 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -174.00 | -175.08 | -196.50 | -227.22 |
| NE-RA | -183.26 | -183.70 | -179.93 | -174.06 | -176.19 | -143.14 | -168.71 | -171.20 | -167.27 | -140.68 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -176.47 | -174.45 | -178.24 | -186.37 |
| NI | -182.37 | -181.73 | -179.76 | -175.20 | -175.70 | -182.96 | -184.99 | -188.34 | -185.26 | -183.64 | -182.37 | -179.88 | -176.95 | -172.20 | -152.28 | -182.37 | -182.38 | -182.40 | -182.41 | -182.44 |
| NI-RA | -182.48 | -182.20 | -181.10 | -179.24 | -179.34 | -177.08 | -180.28 | -180.86 | -180.28 | -176.61 | -182.37 | -180.35 | -178.52 | -176.27 | -168.13 | -182.37 | -182.40 | -182.42 | -182.43 | -182.45 |
| QCH | -182.37 | -182.08 | -181.20 | -179.23 | -179.21 | -182.59 | -183.29 | -184.40 | -183.30 | -182.83 | -182.37 | -181.40 | -180.22 | -178.17 | -169.25 | -182.37 | -182.37 | -182.37 | -182.38 | -182.38 |
| QCH-RA | -182.41 | -182.29 | -181.83 | -181.08 | -181.09 | -180.25 | -181.53 | -181.77 | -181.54 | -180.07 | -182.37 | -181.59 | -180.86 | -179.93 | -176.60 | -182.37 | -182.37 | -182.38 | -182.38 | -182.38 |
| QLK | -182.37 | -195.47 | -194.83 | -171.94 | -186.71 | -227.55 | -246.48 | -252.28 | -240.16 | -259.68 | -182.37 | -156.11 | -154.25 | -157.96 | -119.50 | -182.37 | -193.60 | -197.52 | -197.48 | -203.35 |
| QLK-RA | -196.37 | -189.94 | -184.78 | -168.04 | -176.90 | -152.69 | -182.03 | -168.60 | -181.41 | -153.03 | -182.37 | -155.13 | -151.29 | -156.93 | -119.49 | -182.37 | -195.69 | -200.08 | -199.45 | -201.30 |
| QRE | -177.81 | -193.79 | -257.43 | -368.06 | -457.30 | -149.34 | -225.60 | -273.00 | -283.93 | -202.21 | -182.37 | -182.30 | -182.58 | -182.51 | -183.17 | -182.37 | -185.30 | -189.30 | -193.90 | -216.65 |
| QRE-RA | -178.11 | -187.08 | -210.73 | -243.32 | -261.23 | -148.06 | -176.48 | -177.83 | -183.69 | -148.48 | -182.37 | -181.95 | -182.12 | -181.62 | -180.89 | -182.37 | -184.48 | -186.54 | -187.21 | -190.50 |
| RND | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 | -182.37 |

Table 4: Loglikelihoods: Three-action games

3.2 Vuong scores

In this section, you can find the Vuong tables for all treatments of the two-action games combined and for all treatments of the three-action games combined.

| | CH | CH-RA | LK | NE | NE-RA | NI | NI-RA | QCH | QCH-RA | QLK | QLK-RA | QRE | QRE-RA | RND |
|--------|-------|--------|--------|------|-------|--------|--------|--------|--------|-------|--------|--------|--------|-------|
| CH | 0 | -1.77 | 7.74 | 8.23 | 1.51 | 4.64 | 6.18 | 6.04 | -4.01 | 1.74 | 0.7 | -0.94 | 2.43 | 9.73 |
| CH-RA | 1.77 | 0 | 10.09 | 7.35 | 4.13 | 6.21 | 10.52 | 8.04 | -7.54 | 2.53 | 2.2 | 1.18 | 6.59 | 13.17 |
| LK | -7.74 | -10.09 | 0 | 3.99 | -4.27 | -7.88 | -3.36 | -7.1 | -10.97 | -5.09 | -2.79 | -8.51 | -12.42 | 15.68 |
| NE | -8.23 | -7.35 | -3.99 | 0 | -6.36 | -5.93 | -4.14 | -5.15 | -8.2 | -8.09 | -5.91 | -8.14 | -5.78 | -2.31 |
| NE-RA | -1.51 | -4.13 | 4.27 | 6.36 | 0 | 0.89 | 3.78 | 2.14 | -6.75 | -0.64 | -0.59 | -1.98 | 0.15 | 7.4 |
| NI | -4.64 | -6.21 | 7.88 | 5.93 | -0.89 | 0 | 6.05 | 8.89 | -7.9 | -2.9 | -0.94 | -7.98 | -1.89 | 12.26 |
| NI-RA | -6.18 | -10.52 | 3.36 | 4.14 | -3.78 | -6.05 | 0 | -4.38 | -11.53 | -4.25 | -2.46 | -7.48 | -16.88 | 18.92 |
| QCH | -6.04 | -8.04 | 7.1 | 5.15 | -2.14 | -8.89 | 4.38 | 0 | -9.3 | -4.04 | -1.65 | -8.41 | -5.92 | 13.39 |
| QCH-RA | 4.01 | 7.54 | 10.97 | 8.2 | 6.75 | 7.9 | 11.53 | 9.3 | 0 | 4.46 | 4.19 | 3.75 | 9.13 | 13.47 |
| QLK | -1.74 | -2.53 | 5.09 | 8.09 | 0.64 | 2.9 | 4.25 | 4.04 | -4.46 | 0 | 0.1 | -4.21 | 1.02 | 7.35 |
| QLK-RA | -0.7 | -2.2 | 2.79 | 5.91 | 0.59 | 0.94 | 2.46 | 1.65 | -4.19 | -0.1 | 0 | -0.99 | 0.52 | 4.49 |
| QRE | 0.94 | -1.18 | 8.51 | 8.14 | 1.98 | 7.98 | 7.48 | 8.41 | -3.75 | 4.21 | 0.99 | 0 | 3.54 | 10.77 |
| QRE-RA | -2.43 | -6.59 | 12.42 | 5.78 | -0.15 | 1.89 | 16.88 | 5.92 | -9.13 | -1.02 | -0.52 | -3.54 | 0 | 19.15 |
| RND | -9.73 | -13.17 | -15.68 | 2.31 | -7.4 | -12.26 | -18.92 | -13.39 | -13.47 | -7.35 | -4.49 | -10.77 | -19.15 | 0 |

Table 5: Vuong table: Two-action games

3.3 Testing theories individually

Let \bar{p}_t be the empirical proportion of hawk in treatment t and let $p_{i,t}$ be the theoretical proportion in treatment t according to theory i . Let $z_{i,t} = (\bar{p}_t - p_{i,t}) / \sqrt{(p_{i,t}(1 - p_{i,t}))/n}$. Then, by the usual central limit theorem argument, $z_{i,t}$ is asymptotically standard normally distributed under the null hypothesis that theory i is correct, i.e., that the true $p_t = p_{i,t}$. Let $\chi_i^2 = \sum_{t=1}^{10} z_{i,t}^2$. Then χ_i^2 is asymptotically chi-squared distributed with 10 degrees of freedom. Similarly, one can test the theories for both variations

| | CH | CH-RA | LK | NE | NE-RA | NI | NI-RA | QCH | QCH-RA | QLK | QLK-RA | QRE | QRE-RA | RND |
|--------|--------|--------|-------|-------|--------|--------|--------|--------|--------|-------|--------|-------|--------|--------|
| CH | 0 | -7.35 | 13.05 | 10.39 | -2.11 | 3.55 | 3.04 | 4.91 | 4.77 | 17.13 | -1.6 | 15.97 | 6.08 | 5.88 |
| CH-RA | 7.35 | 0 | 15.06 | 12.27 | 4.8 | 11.26 | 11.96 | 12.66 | 12.99 | 14.08 | 4.42 | 23.24 | 14.32 | 13.63 |
| LK | -13.05 | -15.06 | 0 | -8.1 | -13.62 | -11.5 | -11.46 | -11.04 | -10.97 | -6.96 | -12.7 | 1.48 | -9.17 | -10.64 |
| NE | -10.39 | -12.27 | 8.1 | 0 | -12.88 | -9.15 | -8.42 | -7.61 | -7.24 | 2.37 | -6.98 | 9.63 | -1.32 | -6.44 |
| NE-RA | 2.11 | -4.8 | 13.62 | 12.88 | 0 | 6.09 | 6.92 | 8.11 | 8.62 | 9.52 | 0 | 21.31 | 11.06 | 9.67 |
| NI | -3.55 | -11.26 | 11.5 | 9.15 | -6.09 | 0 | 0.4 | 9.79 | 7.36 | 9.26 | -3.08 | 17.29 | 6.17 | 10.95 |
| NI-RA | -3.04 | -11.96 | 11.46 | 8.42 | -6.92 | -0.4 | 0 | 14.1 | 21.89 | 8.42 | -3.2 | 18.49 | 7.02 | 22.43 |
| QCH | -4.91 | -12.66 | 11.04 | 7.61 | -8.11 | -9.79 | -14.1 | 0 | 2.18 | 7.86 | -3.88 | 17.41 | 5.51 | 12.74 |
| QCH-RA | -4.77 | -12.99 | 10.97 | 7.24 | -8.62 | -7.36 | -21.89 | -2.18 | 0 | 7.5 | -4 | 17.82 | 5.67 | 23.27 |
| QLK | -17.13 | -14.08 | 6.96 | -2.37 | -9.52 | -9.26 | -8.42 | -7.86 | -7.5 | 0 | -9.67 | 7.58 | -2.78 | -6.89 |
| QLK-RA | 1.6 | -4.42 | 12.7 | 6.98 | 0 | 3.08 | 3.2 | 3.88 | 4 | 9.67 | 0 | 20.49 | 7.87 | 4.52 |
| QRE | -15.97 | -23.24 | -1.48 | -9.63 | -21.31 | -17.29 | -18.49 | -17.41 | -17.82 | -7.58 | -20.49 | 0 | -28.56 | -17.35 |
| QRE-RA | -6.08 | -14.32 | 9.17 | 1.32 | -11.06 | -6.17 | -7.02 | -5.51 | -5.67 | 2.78 | -7.87 | 28.56 | 0 | -4.75 |
| RND | -5.88 | -13.63 | 10.64 | 6.44 | -9.67 | -10.95 | -22.43 | -12.74 | -23.27 | 6.89 | -4.52 | 17.35 | 4.75 | 0 |

Table 6: Vuong table: three-action games

of the matching pennies games and for all treatments of the two-action games by adjusting the degrees of freedom. The results for the two-action games can be found in Table 7.

Furthermore, we have tested the theories for the three-action games in a similar fashion (by adjusting to a multinomial distribution and adjusting the degrees for freedom) in ??.

| | HDG: chi-sq | HDG: p-value | MP1: chi-sq | MP1: p-value | MP2: chi-sq | MP2: p-value | All: chi-sq | All: p-value |
|--------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| CH | 90.65 | < 0.00000001 | 46.16 | 0.00000001 | 63.93 | < 0.00000001 | 200.74 | < 0.00000001 |
| CH-RA | 52.48 | 0.00000009 | 46.16 | 0.00000001 | 63.93 | < 0.00000001 | 162.57 | < 0.00000001 |
| LK | 134.97 | < 0.00000001 | 140.37 | < 0.00000001 | 67.39 | < 0.00000001 | 342.72 | < 0.00000001 |
| NE | 482.47 | < 0.00000001 | 174.02 | < 0.00000001 | 78.64 | < 0.00000001 | 735.13 | < 0.00000001 |
| NE-RA | 61.20 | < 0.00000001 | 174.02 | < 0.00000001 | 9.99 | 0.07554233 | 245.21 | < 0.00000001 |
| NI | 86.14 | < 0.00000001 | 88.83 | < 0.00000001 | 90.88 | < 0.00000001 | 265.85 | < 0.00000001 |
| NI-RA | 111.10 | < 0.00000001 | 123.03 | < 0.00000001 | 90.56 | < 0.00000001 | 324.69 | < 0.00000001 |
| QCH | 97.02 | < 0.00000001 | 105.89 | < 0.00000001 | 91.31 | < 0.00000001 | 294.22 | < 0.00000001 |
| QCH-RA | 47.70 | 0.00000070 | 23.49 | 0.00027150 | 40.83 | 0.00000010 | 112.03 | < 0.00000001 |
| QLK | 109.56 | < 0.00000001 | 43.06 | 0.00000004 | 81.58 | < 0.00000001 | 234.19 | < 0.00000001 |
| QLK-RA | 237.13 | < 0.00000001 | 31.42 | 0.00000773 | 3.96 | 0.55480122 | 272.51 | < 0.00000001 |
| QRE | 81.78 | < 0.00000001 | 42.65 | 0.00000004 | 65.14 | < 0.00000001 | 189.57 | < 0.00000001 |
| QRE-RA | 90.01 | < 0.00000001 | 91.24 | < 0.00000001 | 61.67 | < 0.00000001 | 242.92 | < 0.00000001 |
| RND | 161.05 | < 0.00000001 | 174.02 | < 0.00000001 | 92.39 | < 0.00000001 | 427.46 | < 0.00000001 |

Table 7: Testing individual theories: Two-action games

| | chi-sq | p-value | chi-sq | p-value | chi-sq | p-value | chi-sq | p-value |
|--------|---------|--------------|---------|--------------|--------|--------------|---------|--------------|
| CH | 468.09 | < 0.00000001 | 52.34 | < 0.00000001 | 83.12 | < 0.00000001 | 603.56 | < 0.00000001 |
| CH-RA | 140.40 | < 0.00000001 | 52.34 | < 0.00000001 | 83.12 | < 0.00000001 | 275.86 | < 0.00000001 |
| LK | 3577.85 | < 0.00000001 | 1038.09 | < 0.00000001 | 716.74 | < 0.00000001 | 5332.68 | < 0.00000001 |
| NE | 774.95 | < 0.00000001 | 339.35 | < 0.00000001 | 244.38 | < 0.00000001 | 1358.68 | < 0.00000001 |
| NE-RA | 104.95 | < 0.00000001 | 339.35 | < 0.00000001 | 24.10 | 0.00020800 | 468.39 | < 0.00000001 |
| NI | 370.82 | < 0.00000001 | 225.25 | < 0.00000001 | 51.90 | < 0.00000001 | 647.97 | < 0.00000001 |
| NI-RA | 316.22 | < 0.00000001 | 274.99 | < 0.00000001 | 52.03 | < 0.00000001 | 643.24 | < 0.00000001 |
| QCH | 365.45 | < 0.00000001 | 288.69 | < 0.00000001 | 51.61 | < 0.00000001 | 705.75 | < 0.00000001 |
| QCH-RA | 347.19 | < 0.00000001 | 312.96 | < 0.00000001 | 51.62 | < 0.00000001 | 711.77 | < 0.00000001 |
| QLK | 1564.23 | < 0.00000001 | 37.60 | 0.00000045 | 179.19 | < 0.00000001 | 1781.02 | < 0.00000001 |
| QLK-RA | 274.75 | < 0.00000001 | 25.96 | 0.00009070 | 192.91 | < 0.00000001 | 493.63 | < 0.00000001 |
| QRE | 4181.46 | < 0.00000001 | 340.69 | < 0.00000001 | 164.19 | < 0.00000001 | 4686.34 | < 0.00000001 |
| QRE-RA | 629.95 | < 0.00000001 | 330.52 | < 0.00000001 | 88.61 | < 0.00000001 | 1049.07 | < 0.00000001 |
| RND | 368.69 | < 0.00000001 | 339.35 | < 0.00000001 | 51.57 | < 0.00000001 | 759.60 | < 0.00000001 |

Table 8: Testing individual theories: Three-action games

4 Data

Here you can find the frequency data for both, two- and three-action games. To get access to the entire data, please visit <http://hdg.kuelpmann.org>.

| | T1 | T2 | T3 | T4 | T5 | T6 | T7 | T8 | T9 | T10 | T11 | T12 | T13 | T14 | T15 | T16 | T17 | T18 | T19 | T20 |
|---|----|----|-----|-----|-----|----|----|----|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| A | 81 | 92 | 102 | 102 | 123 | 50 | 85 | 96 | 82 | 60 | 93 | 98 | 112 | 112 | 123 | 77 | 48 | 53 | 39 | 40 |
| B | 66 | 55 | 45 | 45 | 24 | 97 | 62 | 51 | 65 | 87 | 54 | 49 | 35 | 35 | 24 | 70 | 99 | 94 | 108 | 107 |

Table 9: Data: Two-action games

| | T21 | T22 | T23 | T24 | T25 | T26 | T27 | T28 | T29 | T30 | T31 | T32 | T33 | T34 | T35 | T36 | T37 | T38 | T39 | T40 |
|---|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| A | 54 | 76 | 75 | 91 | 81 | 45 | 55 | 54 | 61 | 45 | 51 | 102 | 107 | 106 | 126 | 61 | 53 | 55 | 50 | 52 |
| B | 29 | 38 | 50 | 45 | 51 | 14 | 27 | 25 | 22 | 14 | 54 | 28 | 35 | 31 | 23 | 53 | 35 | 33 | 42 | 45 |
| C | 83 | 52 | 41 | 30 | 34 | 107 | 84 | 87 | 83 | 107 | 61 | 36 | 24 | 29 | 17 | 52 | 78 | 78 | 74 | 69 |

Table 10: Data: Three-action games

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